

May 14, 2019

**Listing Department  
Wholesale Debt Market Segment  
National Stock Exchange of India Limited  
Exchange Plaza, 5th Floor, Plot No. C/1, G Block  
Bandra-Kurla Complex, Bandra (E)  
Mumbai 400 051**

Dear Sir/ Madam,

**Sub: Submission of Audited Financial Results for the financial year ended March 31, 2019:**

We wish to inform that, at the Meeting of the Board of Directors held on April 22, 2019, the Board has approved the Audited financial results for the year ended March 31, 2019.

In accordance with Regulation 52 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached the Audited Financial Results for the financial year ended March 31, 2019 along with the Report of the Statutory Auditors thereon. The auditors have issued an unqualified report.

As per Regulation 52 (4), requirement of the said sub-regulation is not applicable in case of unsecured debt instruments issued by regulated financial sector entities eligible for meeting capital requirements as specified by respective regulators. In light of the said regulation, our Company, a General Insurance Company, regulated by Insurance Regulatory and Development Authority of India (IRDAI), had issued unsecured debt instruments for meeting capital requirements. Hence the information specified under Regulation 52(4) and the certificate from the Debenture Trustees under Regulation 52 (5) in this regard is not applicable.

In accordance with the Regulation 52 (7), we hereby declare that the proceeds of the debt issue have been utilized for the objects stated in the Information Memorandum and that there are no deviations.

We request you to kindly take the above on record.

Yours faithfully  
**Cholamandalam MS General Insurance Company Limited**



**Suresh Krishnan**  
Compliance Officer & Company Secretary

**R.G.N Price & Co**  
**Chartered Accountants**  
**Simpson's Buildings**  
**861, Anna Salai**  
**Chennai – 600 002**

**Sharp & Tannan**  
**Chartered Accountants**  
**Parsn Manere, A4, 3<sup>rd</sup> Floor**  
**602, Anna Salai**  
**Chennai – 600 006**

**Independent Auditor's Report on the financial results of Cholamandalam MS General Insurance Company Limited for the quarter and year ended March 31, 2019 pursuant to the Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with IRDA Circulars: IRDAI /F&A/ CIR/ LTFD/ 027/ 01/2017 dated January 30, 2017 and IRDAI/F&I/CIR/F&A/012/01/2010 dated January 28, 2010**

To  
The Board of Directors  
Cholamandalam MS General Insurance Company Limited

### **Report on the Financial Results**

We have audited the accompanying statements of financial results and segment results of **Cholamandalam MS General Insurance Company Limited** ("the Company") for the quarter and year ended March 31, 2019 ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as modified ("the Listing Regulations") and Insurance Regulatory and Development Authority of India ("IRDAI / the Authority") orders / directions / circulars and IRDAI Circulars: F&A/CIR/LTFD/027/01/2017 dated January 30, 2017 and F&I/ CIR/F&A/012/01/2010 dated January 28, 2010.

### **Management's Responsibility for the Financial Results**

The Statement has been prepared on the basis of the annual financial statements of the Company which are in accordance with the accounting principles generally accepted in India, the provisions of Insurance Act, 1938 as amended by the Insurance Laws (Amendment) Act, 2015 (the "Insurance Act"), the Insurance Regulatory and Development Authority Act, 1999 (the "IRDA Act"), the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002 (the "IRDA Financial Statements Regulations"), orders / directions / circulars issued by the Insurance Regulatory and Development Authority of India (the "IRDAI"/ "Authority") in this regard and the Accounting Standards specified under Section 133 of the Companies Act, 2013 ("the Act"), read with Companies (Accounting Standards) Rules, 2006 and are the responsibility of the management of the Company and have been approved by the Board of Directors on April 22, 2019.



The Management's responsibility also include maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Statement that give a true and fair view and are free from material misstatement, whether due to fraud or error.

### **Auditors' Responsibility**

Our responsibility is to express an opinion on the Statement based on our audit of the annual financial statements of the Company prepared by the management of the Company.

We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the Statement is free of material misstatements.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the Statement. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the Statement, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the Statement that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's management, as well as evaluating the overall presentation of the Statement.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Statement.



## Opinion

In our opinion and to the best of our information and according to the explanations given to us, the Statement:

- (i) are presented in accordance with the requirements of Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and IRDAI Circulars: F&A/CIR/ LTFD/ 027/ 01/2017 dated January 30, 2017 and F&I/ CIR/F&A/012/01/2010 dated January 28, 2010; and
- (ii) give a true and fair view, of the profit and other financial information of the Company for the quarter and year ended March 31, 2019.

## Other Matters

The actuarial valuation of liabilities in respect of claims Incurred but Not Reported (IBNR), claims Incurred but Not Enough Reported (IBNER) and Premium Deficiency Reserve (PDR) is the responsibility of the Company's Appointed Actuary (the "Appointed Actuary"). The actuarial valuation of the outstanding claims reserves (IBNR and IBNER) that are estimated using statistical methods and PDR as at March 31, 2019 has been duly certified by the Appointed Actuary and in his opinion, the assumptions for such valuation are in accordance with the guidelines and norms issued by the IRDAI and the Institute of Actuaries of India in concurrence with the IRDAI. We have relied upon the Appointed Actuary's certificate in this regard for forming our opinion on the valuation of liabilities for outstanding claims reserves (IBNR and IBNER) that are estimated using statistical methods and PDR, as contained in these financial statements of the Company.

**For R.G.N. Price & Co.**  
Chartered Accountants  
Registration No. 002785S



**K. Venkatakrishnan**  
Partner  
Membership No. 208591

**For Sharp & Tannan**  
Chartered Accountants  
Registration No. 003792S



**V. Viswanathan**  
Partner  
Membership No. 215565

Place: Chennai  
Date: April 22, 2019



Standalone Audited Results for the quarter and year ended 31/03/2019						
IRDA Regn No. 123		CIN - U66030TN2001PLC047977				(Rs. in lakhs)
Sl. No.	Particulars	3 months ended	Preceding 3 months ended	Corresponding 3 months ended in the previous year	Year to date for current year ended	Previous year ended
		(31/03/2019)	(31/12/2018)	(31/03/2018)	(31/03/2019)	(31/03/2018)
		Audited	Unaudited	Audited	Audited	Audited
OPERATING RESULTS						
1	Gross Premiums Written:	1,25,953	1,11,825	95,922	4,42,816	4,10,257
2	Net Premium written <sup>1</sup>	1,01,499	75,551	79,497	3,35,232	3,19,126
3	Premium Earned (Net)	78,998	76,947	72,158	3,04,989	2,82,384
4	Income from investments (net) <sup>2</sup>	13,075	12,241	11,679	48,314	43,611
5	Other income	4	3	4	18	18
6	Total income (3to5)	92,077	89,191	83,841	3,53,321	3,26,013
7	Commissions & Brokerage (net)	9,174	6,527	4,961	27,325	15,594
8	Net commission	1,859	(5,208)	5,322	1,272	4,233
9	Operating Expenses related to insurance business (a + b):					
	(a) Employees' remuneration and welfare expenses	2,254	3,246	3,260	11,532	11,843
	(b) Marketing Expenses	15,768	17,428	19,275	55,900	52,647
	(c) Outsourcing Expenses	2,729	2,295	1,862	9,619	6,541
	(d) Other operating expenses	3,376	4,715	(6,476)	15,637	14,885
10	Premium Deficiency	-	-	-	-	-
11	Incurred Claims:					
	(a) Claims Paid	43,669	31,394	37,074	1,42,003	1,28,790
	(b) Change in Outstanding Claims (Incl. IBNR/IBNER)	18,258	28,454	15,607	91,547	76,046
12	Total Expense (8+9+10+11)	87,912	82,324	75,924	3,27,510	2,94,985
13	Underwriting Profit/ (Loss): (3-12)	(8,914)	(5,377)	(3,766)	(22,521)	(12,601)
14	Provisions for doubtful debts (including bad debts written off)	-	-	-	-	-
15	Provisions for diminution in value of investments	-	-	-	-	-
16	Operating Profit/loss: (6-12)	4,165	6,867	7,917	25,811	31,028
17	Appropriations					
	(a) Transfer to Profit and Loss A/c	-	-	-	-	-
	(b) Transfer to reserves	-	-	-	-	-
NON-OPERATING RESULTS						
18	Income in shareholders' account (a + b+c):					
	(a) Transfer from Policyholders' Fund	4,165	6,867	7,917	25,811	31,028
	(b) Income from investments (net)	1,277	1,509	705	5,442	5,305
	(c) Other income	-	-	-	-	-
19	Expenses other than those related to insurance business	391	543	302	1,835	1,462
20	Provisions for doubtful debts/Investments (including bad debts/investments written off)	1,980	(0)	-	3,705	-
21	Provisions for diminution in value of investments	(177)	96	-	654	209
22	Total Expense(19+20+21)	2,194	639	302	6,194	1,671
23	Profit / Loss before extraordinary items (18-22)	3,248	7,737	8,320	25,059	34,662
24	Extraordinary Items	-	-	-	-	-
25	Profit before tax (23-24)	3,248	7,737	8,320	25,059	34,662
26	Provision for tax	583	2,152	1,992	7,165	10,401
27	Profit after tax	2,665	5,585	6,328	17,894	24,261
	Divident per share (Rs.)					
	(a) Interim Dividend	-	-	-	-	-
	(b) Final dividend (Including DDT)	-	-	-	(2,161)	(2,158)
29	Profit carried to Balance Sheet	2,665	5,585	6,328	15,733	22,103
30	Paid up equity capital	29,881	29,881	29,881	29,881	29,881



Standalone Audited Results for the quarter and year ended 31/03/2019						
IRDA Regn No. 123		CIN - U66030TN2001PLC047977			(Rs. in lakhs)	
Sl. No.	Particulars	3 months ended	Preceding 3 months ended	Corresponding 3 months ended in the previous year	Year to date for current year ended	Previous year ended
		(31/03/2019)	(31/12/2018)	(31/03/2018)	(31/03/2019)	(31/03/2018)
		Audited	Unaudited	Audited	Audited	Audited
31	Reserve & Surplus (Excluding Revaluation Reserve)	1,15,465	1,12,801	99,732	1,15,465	99,732
32	Fair Value Change Account and Revaluation Reserve	1,445	1,251	1,420	1,445	1,420
33	Total Assets:					
	(a) Investments:					
	- Shareholders' Fund	78,489	77,980	71,149	78,489	71,149
	- Policyholders' Fund	6,81,121	6,43,529	5,65,119	6,81,121	5,65,119
	(b) Other Assets (Net of current liabilities, provisions and Borrowings)	(6,12,820)	(5,77,576)	(5,05,235)	(6,12,820)	(5,05,235)
34	Analytical Ratios <sup>3</sup>					
	(i) Solvency Ratio	1.55	1.64	1.61	1.55	1.61
	(ii) Expenses of Management Ratio	32.81%	37.10%	28.78%	35.80%	31.81%
	(iii) Incurred Claim Ratio	78.39%	75.94%	73.01%	76.58%	72.54%
	(iv) Net retention ratio	80.40%	73.58%	82.74%	75.52%	77.59%
	(v) Combined ratio:	103.99%	105.02%	102.24%	104.60%	100.79%
	(vi) Earning per share (Rs.)					
	(a) Basic and diluted EPS before extraordinary items (net of tax expense) for the period (not to be annualized)	0.89	1.87	2.12	5.99	8.12
	(b) Basic and diluted EPS after extraordinary items (net of tax expense) for the period (not to be annualized)	0.89	1.87	2.12	5.99	8.12
	(vii) NPA ratios:					
	a) Gross NPAs	16,700	-	-	16,700	-
	Net NPAs	13,050	-	-	13,050	-
	b) % of Gross NPAs	2.20	-	-	2.20	-
	% of Net NPAs	1.72	-	-	1.72	-
	(viii) Yield on Investments					
	(a) Without unrealized gains	7.80%	7.78%	8.03%	7.92%	8.88%
	(b) With unrealised gains	7.83%	7.83%	7.84%	7.92%	8.78%
	(ix) Public shareholding					
	a) No. of shares	NA	NA	NA	NA	NA
	b) Percentage of shareholding	NA	NA	NA	NA	NA
	c) % of Government holding	NA	NA	NA	NA	NA
	(in case of public sector insurance companies)	NA	NA	NA	NA	NA
<p>Foot Note:</p> <p>1 Net of reinsurance (Including Excess of Loss Reinsurance)</p> <p>2 Net of amortisation and losses (including capital gains)</p> <p>3 Analytical ratios calculated as per definition given in IRDAI analytical ratios disclosures</p> <p>The Company has investments in the form of secured and unsecured debentures (including its share of assets in Terrorism Pool) aggregating to Rs. 17,253 Lacs in Infrastructure Leasing and Financial Services Limited (IL&amp;FS) and IL&amp;FS Financial Services Limited (IFIN). During the year, credit rating of Company's investment in debentures of IL&amp;FS and IFIN were downgraded from AAA to D by credit rating agencies. Subsequently IL&amp;FS and IFIN had defaulted both interest dues and part of principal which fell due for payment. Consequent to those defaults, as per IRDAI Guidelines on prudential norms for Income recognition, asset classification, provisioning and other related matters in respect of debt portfolio (Prudential Norms), the said investments have become Non Performing Asset (NPA). The Company has reviewed the status of the financial position and other developments in IL&amp;FS and IFIN has decided to write-off those investments which are unsecured or where there is principal payment default to the Company upto March 31, 2019. Accordingly the Company has written-off Rs. 2200 Lacs during the year. Further, the Company has also made provision of 10% as diminution in value of investments for the remaining exposure, which are secured in nature as per the prudential norms. The management of the Company would continue to review the position periodically and take every action for recovering the investments.</p>						



For Cholamandalam MS General Insurance Company Limited



S S Gopalarathnam  
Managing Director



**CHOLAMANDALAM MS GENERAL INSURANCE COMPANY LIMITED**

[Pursuant to the Regulation 52 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with IRDAI Circular reference : IRDA/F&A/CIR/LFTD/027/01/2017 dated 30.01.2017]

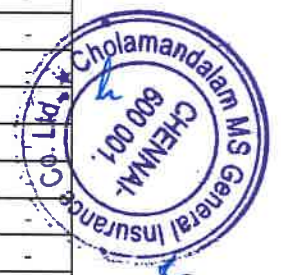
**Segmentwise Revenue, Results and Capital Employed along with the quarterly results**

IRDA Regn No. 123

CIN - U66030TN2001PLC047977

(Rs. in lakhs)

Sl. No.	Particulars	3 months ended	Preceding 3 months ended	Corresponding 3 months ended in the previous year	Year to date for current period ended	Previous year ended
		(31/03/2019)	(31/12/2018)	(31/03/2018)	(31/03/2019)	(31/03/2018)
		Audited	Unaudited	Audited	Audited	Audited
1	<b>Segment Income:</b>					
	<b>(A) FIRE</b>					
	Net Premium	2,083	2,031	2,736	9,264	8,119
	Income from Investment	574	123	819	2,325	2,964
	Other Income	1	2	1	9	8
	<b>(B) MARINE</b>					
	Net Premium	556	442	458	1,843	1,585
	Income from Investments	(5)	41	13	108	102
	Other Income	2	1	2	6	6
	<b>(C) MOTOR</b>					
	Net Premium	62,529	60,878	57,443	2,41,206	2,26,641
	Income from Investments	11,668	11,276	9,993	42,511	37,854
	Other Income	-	-	1	-	1
	<b>(D) HEALTH</b>					
	<b>(a) Health Retail</b>					
	Net Premium	746	790	798	3,127	3,304
	Income from Investments	50	45	67	196	281
	Other Income	-	-	-	-	-
	<b>(b)Health Group</b>					
	Net Premium	5,031	5,075	4,819	20,045	17,939
	Income from Investments	404	311	463	1,345	1,846
	Other Income	-	-	-	-	-
	<b>(c)Health Govt Schemes</b>					
	Net Premium	-	-	-	-	-
	Income from Investments	15	15	(54)	63	-
	Other Income	-	-	-	-	-
	<b>(d) Personal Accident -Individual</b>					
	Net Premium	28	30	44	131	193
	Income from Investments	3	7	3	22	21
	Other Income	-	-	-	-	-
	<b>(e) Personal Accident -Group</b>					
	Net Premium	5,245	4,502	3,660	19,546	12,481
	Income from Investments	634	617	777	2,388	2,304
	Other Income	-	-	-	-	-
	<b>(E) Miscellaneous</b>					
	<b>(a) Miscellaneous-Retail</b>					
	Net Premium	740	674	2,396	2,728	3,365
	Income from Investments	75	89	111	314	267
	Other Income	-	-	-	-	-
	<b>(b) Miscellaneous-Group/ Corporate</b>					
	Net Premium	484	547	28	1,926	1,600
	Income from Investments	49	88	45	239	231
	Other Income	-	-	-	2	3
	<b>(F) Crop</b>					
	Net Premium	1,557	1,976	(221)	5,174	7,159
	Income from Investments	(391)	(372)	(560)	(1,196)	(2,260)
	Other Income	-	-	-	-	-
	<b>Total - NEP</b>	<b>78,998</b>	<b>76,945</b>	<b>72,161</b>	<b>3,04,989</b>	<b>2,82,386</b>
	<b>Total - Income from Investment</b>	<b>13,075</b>	<b>12,240</b>	<b>11,677</b>	<b>48,314</b>	<b>43,610</b>
	<b>Total - Other Income</b>	<b>3</b>	<b>3</b>	<b>4</b>	<b>17</b>	<b>18</b>
	<b>Premium Deficiency</b>					
	(A) Fire	-	-	-	-	-
	(B) Marine	-	-	-	-	-
	(C) Motor	-	-	-	-	-
	(D) Health	-	-	-	-	-
	(a) Health Retail	-	-	-	-	-
	(b)Health Group	-	-	-	-	-
	(c)Health Govt Schemes	-	-	-	-	-
	(d) Personal -Individual	-	-	-	-	-
	(e) Personal Accident -Group	-	-	-	-	-
	(E) Miscellaneous	-	-	-	-	-
	(a) Miscellaneous-Retail	-	-	-	-	-
	(b) Miscellaneous-Group/ Corporate	-	-	-	-	-
	(F) Crop	-	-	-	-	-
	<b>Total - PDR</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
3	<b>Segment Underwriting profit/ (Loss):</b>					
	(A) Fire	1,629	7,931	1,097	8,745	2,089
	(B) Marine	563	(137)	242	447	551
	(C) Motor	(17,018)	(12,645)	(2,673)	(41,808)	(24,294)
	(D) Health					



**CHOLAMANDALAM MS GENERAL INSURANCE COMPANY LIMITED**

[Pursuant to the Regulation 52 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with IRDAI Circular reference : IRDA/F&A/CIR/LFTD/027/01/2017 dated 30.01.2017]

**Segmentwise Revenue, Results and Capital Employed along with the quarterly results**

IRDA Regn No. 123

CIN - U66030TN2001PLC047977

(Rs. in lakhs)

	(a) Health Retail	(121)	(301)	(100)	(661)	(649)
	(b)Health Group	2,314	679	2,064	6,113	4,189
	(c)Health Govt Schemes	-	-	(24)	-	(25)
	(d) Personal -Individual	50	(6)	(278)	(5)	(88)
	(e) Personal Accident -Group	3,697	23	3,661	6,876	5,747
	(E) Miscellaneous					
	(a) Miscellaneous-Retail	617	(66)	819	249	593
	(b) Miscellaneous-Group/ Corporate	258	193	(139)	742	691
	(F) Crop	(904)	(1,048)	(8,434)	(3,219)	(1,405)
		<b>(8,915)</b>	<b>(5,377)</b>	<b>(3,766)</b>	<b>(22,521)</b>	<b>(12,601)</b>
4	<b>Segment Operating profit/(Loss):</b>					
	(A) Fire	2,204	8,056	1,917	11,079	5,061
	(B) Marine	560	(95)	257	561	659
	(C) Motor	(5,350)	(1,369)	7,321	703	13,558
	(D) Health					
	(a) Health Retail	(71)	(256)	(34)	(465)	(368)
	(b)Health Group	2,718	990	2,528	7,458	6,036
	(c)Health Govt Schemes	15	15	(78)	63	(25)
	(d) Personal -Individual	54	1	(275)	18	(67)
	(e) Personal Accident -Group	4,331	640	4,438	9,264	8,051
	(E) Miscellaneous					
	(a) Miscellaneous-Retail	692	23	930	563	860
	(b) Miscellaneous-Group/ Corporate	307	281	(94)	983	929
	(F) Crop	(1,295)	(1,420)	(8,994)	(4,415)	(3,665)
	<b>Total - Operating Profit/(Loss)</b>	<b>4,162</b>	<b>6,866</b>	<b>7,915</b>	<b>25,811</b>	<b>31,028</b>
5	<b>Segment Technical Liabilities:</b>					
	(A) Fire	24,578	23,793	32,179	24,578	32,179
	(B) Marine	1,557	2,108	1,372	1,557	1,372
	(C) Motor	6,08,823	5,72,739	4,97,578	6,08,823	4,97,578
	(D) Health					
	(a) Health Retail	2,825	2,734	3,805	2,825	3,805
	(b)Health Group	19,398	17,619	23,820	19,398	23,820
	(c)Health Govt Schemes	905	907	909	905	909
	(d) Personal -Individual	321	355	431	321	431
	(e) Personal Accident -Group	34,443	32,833	30,754	34,443	30,754
	(E) Miscellaneous					
	(a) Miscellaneous-Retail	4,522	4,475	3,581	4,522	3,581
	(b) Miscellaneous-Group/ Corporate	1,003	1,031	996	1,003	996
	(F) Crop	(17,255)	(15,065)	(30,306)	(17,255)	(30,306)
	<b>Total - Technical Liabilities</b>	<b>6,81,121</b>	<b>6,43,529</b>	<b>5,65,119</b>	<b>6,81,121</b>	<b>5,65,119</b>

**Other disclosures as certified by management**

Particulars	No. of Complaints
At the Beginning of the Year	-
Received and disposed off during the year	1
Lying unresolved at the end of the year	-



For Cholamandalam MS General Insurance Company Limited



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Managing Director

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